

RAJ BRAR

12th April 1985

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BUSINESS DEVELOPMENT MANAGER

PERSONAL STATEMENT

- Expert professional in business development, planning and executing business strategies, master in developing new market channels and building strong relationships with channel partners, sales managers, customers and industry leaders.
- Excellent communication and management skills- effective leader and motivator.
- Superb understanding of business sense and strategies.

CORE COMPETENCIES

Key Relationship Building

Persuasive Negotiator

Advanced Problem Solving Abilities

Promotions Development

Forecasting and Planning

Competition Analysis

Project Management

Communication and Interpersonal Skills

EMPLOYMENT DETAILS

Korantina Homes, Cyprus

(Luxury Real Estate Developer)

<http://www.korantinahomes.com/>

<http://www.capstgeorges.com/>

Business Development Manager

April 2015- Present Day

Elysium Beach Resort, Cyprus

(Luxury 5* Hotel)

<http://www.elysium-hotel.com/>

Food and Beverage Operations Manager

April 2009- March 2015

ACADEMIC BACKGROUND

Bachelors in Business Studies

PDP Program

Cornell University
Ithaca (NY), USA

Diploma in Hotel Management (2 years)

American Hotel and Lodging Association
Boston, USA

OTHER INFORMATION

Hobbies and Interests

Travelling
Trying new cuisines
Reading Self Development books, autobiographies
History and war documentaries
Deep house music
Cricket and Soccer
Movies

Languages

English, fluent as native
Hindi native
Greek, Conversational

Nationality/Residence

Cyprus, Canada

References

Available on Request