

GIOVANIS KOUZALIS, LLB

Tailormade Solutions, CEO



Giovanis Kouzalis holds an MA in International Comparative and Business Law from London Guildhall University (1995) and a Bachelor of Laws (LLB) from University of Sheffield (1992).

Prior to establishing Tailormade Solutions, Giovanis enjoyed a distinguished legal career in both the City of London and Cyprus. He founded Tailormade Solutions with the vision of delivering bespoke, boutique-style services tailored to each client's specific requirements, irrespective of the location of their investments or operations.

As the son of one of the first property developers in Paralimni following the 1974 invasion of Famagusta, Giovanis developed deep roots in the real estate sector from an early stage. After completing his studies in the UK — where the ethos that “every client matters” was firmly instilled, particularly during his tenure with Lemos Group — he obtained British citizenship and returned to Cyprus.

Upon his return, he set out to apply the knowledge and experience he had gained in London's legal and commercial environment, leading to the establishment of G Kouzalis LLC, which quickly developed into a recognised brand within the legal sector.

Committed to supporting the development of future legal professionals, Giovanis also served as an Associate Lecturer in Cyprus Property Law at UCLan Cyprus. During his academic tenure, he was known for integrating practical experience into academic study, taking students into the field to observe the application of law in practice.

Following the continued success of G Kouzalis LLC, Giovanis sought to expand the breadth of services available to clients. In collaboration with long-standing professional associates, this led to the creation of Tailormade Solutions — a multidisciplinary platform bringing together experts across legal services, property investment, accountancy (in Cyprus and the UK), intellectual property, start-ups, renewable energy, sport, taxation, VAT advisory across multiple jurisdictions, as well as UK sales, valuations, and consultancy.

By working alongside specialist partners across a range of industries and jurisdictions — including the UK, Dubai, Malta, Greece, Jordan, and France — Giovanis and his network create strategic synergies designed to enhance business opportunities at the highest level, always tailoring advice to each client's unique objectives.

