

# *Our Service Offerings*



If you do not think about the future, you cannot have one

*John Galsworthy*

**oneworld**  
GLOBAL BUSINESS SERVICES

# *Our Approach*



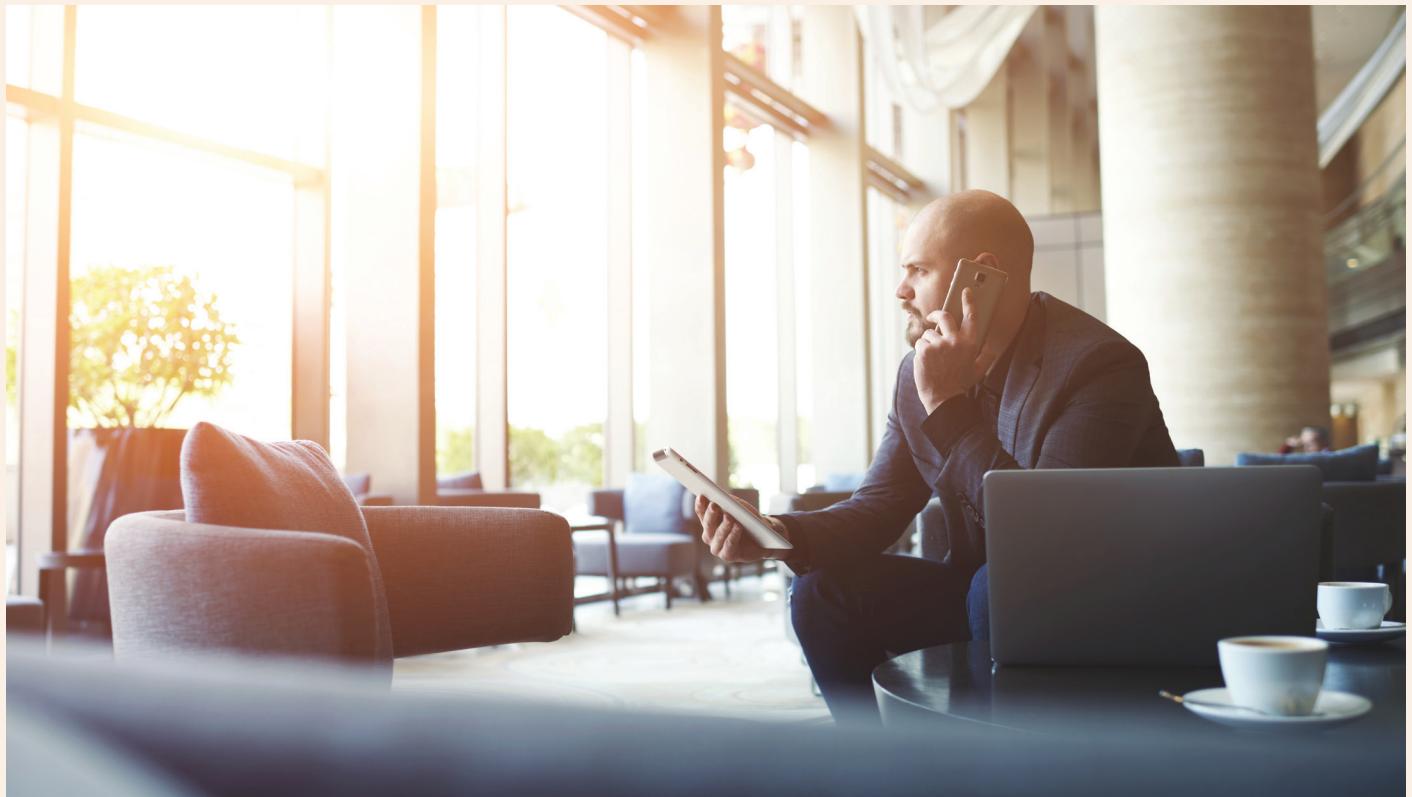
Our aim is to assist our clients succeed throughout their entire business life cycle and thus enhance value for their stakeholders.

Understanding clients' needs through each of the five core stages of their business life cycle is critical to enable us to stand next to our clients as their long term trusted business advisors.

We build our services around five key client priorities:

- **Acquire/Create**
- **Manage & Control**
- **Restructure & Appraise**
- **Improve Performance**
- **Integrate**

# Our Services



We believe in our people and their ability to be proactive, innovative and connected.

We always employ quality professionals with ambition and drive to work and share with us the challenges of our work.

We deploy an experienced and dedicated teams of professionals, with wide knowledge and skill diversity. We follow a common approach to problem listening, understanding and solving and delivering on our clients' issues in a consistent, comprehensive and practical manner. Our aim is to implement "solution oriented" suggestions to address clients' needs.

At Oneworld, every client has the benefit of a relationship with a director or manager and every one of them develops a thorough understanding of each client's business. Our people are always ready to discuss opportunities, goals and "what if" situations.

Our mandate and our success can be reduced to an essential formula: possess a thorough knowledge, interpret that knowledge wisely and offer those interpretations promptly, clearly and in a personable way.

# Core Services



## Corporate and Trust

Corporate and trust services sit at the crossroads of tax, law, business finance and accounting. Effective corporate structuring is key and effective in dealing with asset protection, estate and inheritance planning, royalties and Intellectual Property (IP). If you wait to react to the market you will always be struggling to keep up. Our team of tax experts will advise you on optimal personal and corporate issues which will be to your advantage. We can arrange to set up and support your affairs and banking operations offering you a cost effective solution and, at the same time, be compliant with the legislation and on going requirements.

- **Company & Trust Formation**
- **Domiciliary and Management**
- **Registrar & Shareholders**
- **Intellectual Property**
- **Fund Administration**
- **Redomiciliations**
- **Liquidations**

## Financial Advisory

We can assist in transforming your corporate goals to reality. We can identify potential acquisition targets, joint venture opportunities, provide expert guidance on the preparation of a prospectus and listing application. In the meantime, our teams work with you to develop strategy and timing and prepare you for your next steps. Our experience in dealing with funding agencies and finance institutions enables us to identify requirements and assist you with presenting your case during the negotiation process.

- **Corporate Finance**
- **Listings**
- **Financial Due Diligence**
- **Business Recovery**
- **Mergers and Acquisitions**
- **Venture Capital**

## Global Compliance

We can manage your accounting processes efficiently and provide you with the timely and accurate information and analysis that is critical to strategic decision making. We do the same for your VAT compilations. Our clients receive easy to read, consistent reports of all their activities worldwide, along with the accompanying local and international management reports. We also provide payroll and human resource services for companies of any size whether they employ 1 employee or 10k. Our fund administration services include, *inter alia*, fund accounting and valuation services in compliance with IFRS and best accounting practices.

- **Accounting Services & Reporting**
- **IFRS**
- **VAT Registration**
- **HR & Payroll**
- **Fund Valuation Services**



## Business Advisory

We help our clients continuously evolve and adapt to an increasing complex business environment. We assist in transforming their corporate goals to reality. Strategy and business organisational development are fundamental to the construction of any management system. Key is compliance with legislation and regulations. We enable them build on their strengths and react with agility to opportunities and threats by delivering on going performance improvements. We can identify potential acquisition targets and joint venture partners in the local and international markets.

- **Internal Audit**
- **Regulatory Compliance**
- **Corporate Strategy**
- **Performance & Reward Management**
- **HR Management**
- **IT & Technology**

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## Tax and Legal

As enterprises globalize, they can find themselves facing a complex web of tax rules and regulations. It is increasingly important for them to find ways to align their tax strategies with their overall business needs while meeting their compliance obligations whenever they arise. Our teams are able to structure your business in a tax efficient manner. Our legal teams provide a range of legal services which include legal compliance, drafting of agreements, minutes of shareholders' and directors' meetings, obtaining licences, registration of legal entities, redomiciliations and local companies in court on tax related matters.

- **Corporate Tax**
- **Indirect Tax**
- **Due Diligence**
- **Transfer Pricing**
- **Corporate & Business Law**
- **Legal Services & Support**

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## Wealth Management

We provide bespoke corporate and private structuring, wealth preservation and enhancement advisory services to HNWI clients. We offer a full financial advisory service and provide solutions to your investments and financial needs. We provide practical advice that will integrate and family estate planning and retirement planning needs to maximize the value of your business and enable it meet its future needs

- **Tax Efficient Structuring**
- **Advice on Family Offices**
- **Business Succession**
- **Rationalization of Assets and Investments**
- **Introduction to Private Banks**

# Our Business Center



One Plus Business Center houses many clients and others requiring presence in Cyprus.

In today's increasingly competitive business environment having a professional business office address will give you a definite advantage and establish a corporate presence and build trust with clients and vendors. You can reduce substantial rental, employee costs and other expenses associated with renting a traditional office. Choosing your tailored package for your company's needs will enable your business to grow and thrive.

We provide cost effective offices and meeting rooms on flexible terms, all backed up by a fully trained support team and state of the art IT and telecoms infrastructure. So whether you are starting a new business venture or setting up a temporary office, we can provide you with flexible support solutions enabling you to match your office and meeting room space to your business needs.

## Types of Office Accommodation

- **Executive Offices**
- **Shared Offices**
- **Shared Desks**
- **Virtual Offices**

## ***Virtual office plus***

This innovative product features everything that is in Virtual Office. All offices are fully furnished and equipped with high speed internet access and telephones.

### **Office**

You can establish a local business presence wherever you need to be. Mail and faxes are forwarded to you wherever you are.

### **Telephone answering**

Local phone number is answered in your company's name and calls are handled according to your exact instructions. The caller can leave a message or we shall forward the call to you, wherever you are.

### **Mailbox plus**

You can establish a local presence. Your prospects and clients can send you mail at any of our world class business address, and we will forward it to the destination of your choice.

# Our Directors



## Alexandros Philippides

Alexandros is our CEO. He possesses considerable experience in advising clients to structure their international activities. He has been involved in diverse projects covering tax planning, financial reporting, internal audits, compliance functions and regulatory issues.

Alexandros qualified as a Chartered Accountant and holds a bachelor's degree from the University of Nottingham.



## Savvas Shiatis

Savvas is our director heading our financial services, fund structuring and regulatory issues. He is also involved in international tax planning, global citizenship and residency. He advises clients on structuring their international business, redomiciliation issues, mergers and acquisitions.

Savvas qualified as a Chartered Accountant and holds a bachelor's degree from the London School of Economics (University of London).



## George Hadjipavlou

George is a director and heads our corporate and trust services. He deals extensively with corporate and legal matters, advises clients on structuring and administering their business affairs. He also heads our compliance department.

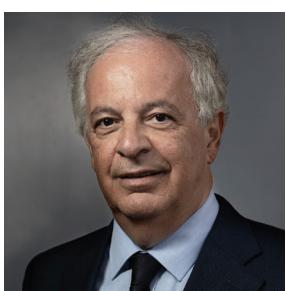
George qualified as a Chartered Accountant and holds a bachelor's degree from the University of London (University College) in Law.



## Theodoros Theodorou

Theodoros is a director heading our Limassol Office. He advises private clients and corporations on the use of legal entities and fiduciary structures that serve diverse objectives including tax optimization and cross border commerce.

Theodoros qualified as a Chartered Accountant and holds a bachelor's degree from the University of Athens.

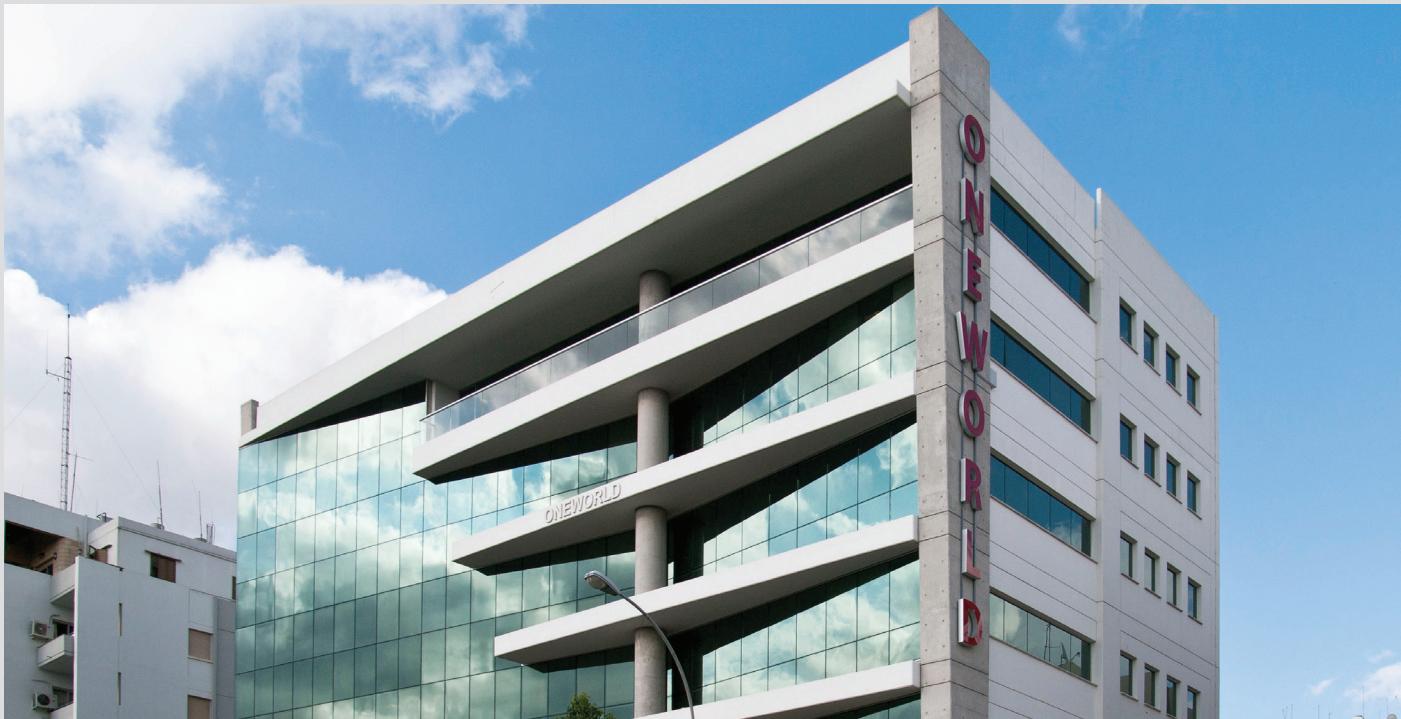


## George Philippides

George is our chairman. He has 35 years of experience in the consulting, audit and fiduciary sectors, advising international clients. He frequently consults large and smaller clients to restructure and rationalize. He has written numerous articles on professional topics with regard to tax planning opportunities and family wealth.

He is a Chartered Accountant having qualified in London with a big 4 firm and holds a bachelor's degree from the London School of Economics (University of London). He is founder and currently adviser to Freemont Oneworld Group and served as a chairman and CEO of BDO Cyprus until 2010.

# Oneworld Offices



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